



## PRICING BULLETIN – Marlite Brand Adhesives & Sealants

February 14, 2022

Dear Marlite Customers,

There are many moving parts regarding the industry supply of adhesives and sealants. Shortages in raw materials and packaging components continue to fight upstream against sustained high demand. The dynamic is exacerbated by some suppliers removing themselves from the market due to the inability of procuring raw material inputs. Fortunately for Marlite, we continue to supply Marlite Brand Adhesives & Sealants although there have been ebbs and flows regarding availability. The good news is that we have seen improvements in both supply and production visibility in recent weeks. Despite this, we don't think conditions will truly normalize until the second half of 2022. Please note we will continue to do everything possible to maximize supply in the meantime.

The raw material shortages and labor, transportation and inflation impacts mandate that Marlite institute the following price increase:

- All Marlite Brand Adhesives & Sealants 10%
  - Including Advanced Polymer Adhesive

The new prices are effective on Tuesday March 1, 2022. Existing prices are effective on all orders of typical volume placed on or before Monday February 28, 2022 and shipped within normal lead times.

Marlite appreciates your business as we look forward to our adhesive and sealant supply improving as we move through 2022.

Sincerely,

Greg Triplett  
Vice President – Sales & Marketing  
Marlite  
Dover, OH



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